



Organizational Scorecard

Summary Report for

Northeast Research/Development Division




Purpose

The purpose goes here

Interpretation of Results

GRAPHS

The graph that follow summarize the results of an Organizational Scorecard against the backdrop of three categories, Needs improvement, Meets expectation, and Exceeds Expectation. Each category, its value range and color code are given to the right.

Color Code	Definition	Score Range
	Needs Improvement	≥ 0 and < 2.5
	Meets Expectation	≥ 2.5 and < 4
	Exceeds Expectation	≥ 4 and ≤ 5

Respondent's Position vs. Question Group Results Table

The Results Table provides actual data scores used to create the Comparison Chart graph. The displayed data for each Position-C data field is a average taken for all scores collected for that Position and Group.

Summary Report

for Northeast Research/Development Division

Date Printed

March 17, 2003

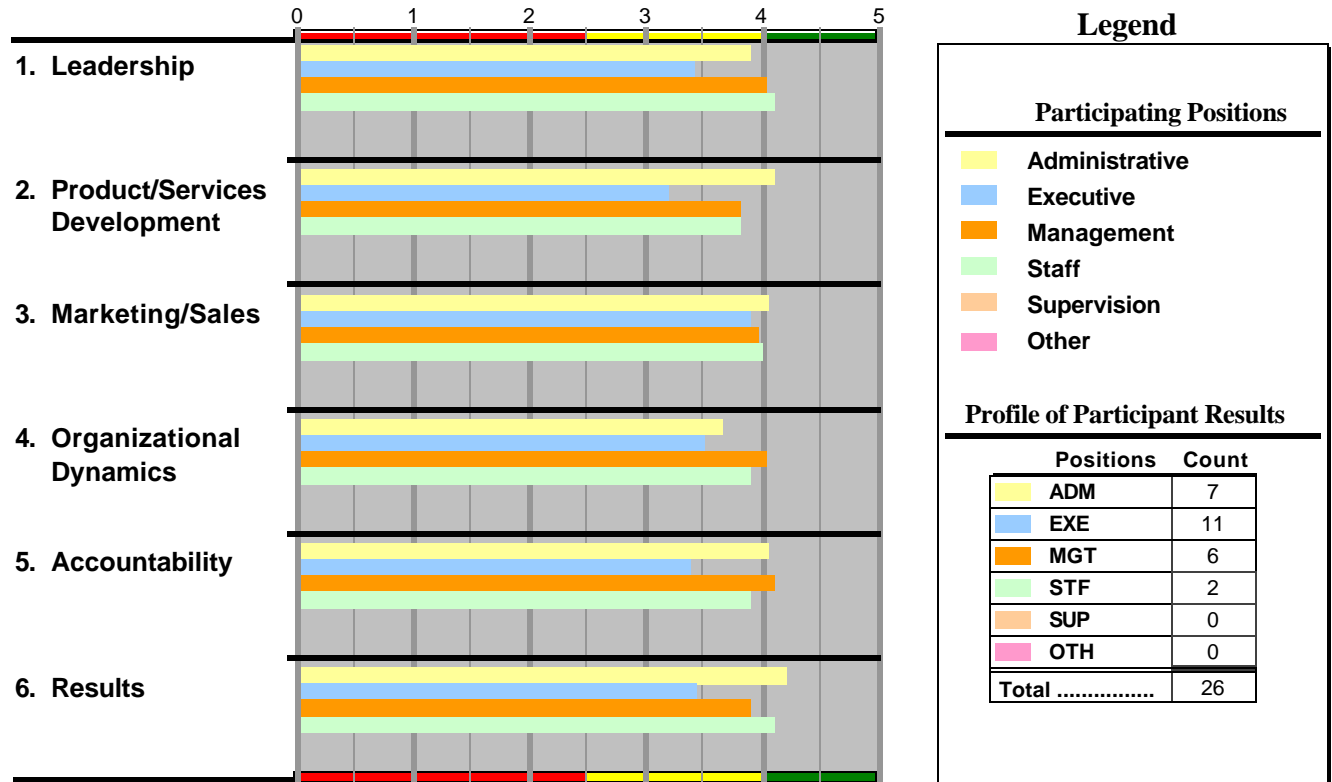
Period

12/12/2001 - 4/26/2002

Session ID

OSC01352IS

- Comparison Chart of Respondent Categories -



- 6 x 6 Respondent's Position vs. Question Group Results Matrix -

Legend

Definition	Score Range
Needs Improvement	>= 0 and < 2.5
Meets Expectation	>= 2.5 and < 4
Exceeds Expectation	>= 4 and <= 5

Question Group	Respondent's Position						Overall
	ADM	EXE	MGT	STF	SUP	OTH	
1. Leadership	3.90	3.40	4.03	4.10			3.73
2. Product/Services Development	4.10	3.18	3.80	3.80			3.62
3. Marketing/Sales	4.05	3.90	3.97	4.00			3.96
4. Organizational Dynamics	3.65	3.50	4.03	3.90			3.69
5. Accountability	4.05	3.38	4.10	3.90			3.76
6. Results	4.20	3.43	3.90	4.10			3.80
Summarized Scores	3.99	3.46	3.97	3.97			3.76